













Solution



Integrated One Platform



Enterprises complete their Digital Transformation with Perfecto.

Solution

Omnichannel Integrated One Platform

- E-Commerce (B2C)
- E-Commerce (B2B)
- POS Point of Sales
- Mobile Sales
- Sales Force Automation
- Marketing Automa tion
- Inventory Mana gement
- Purchase Management















Innovative Business Solutions with Artificial Intelligence: PerfectoCRM

Adapting to the rapidly changing dynamics of the business world and gaining a competitive advantage is now easier than ever! PerfectoCRM is a state-of-the-art Cloud Software solution designed to enhance business efficiency, strengthen customer relationships, optimize operations, and integrate artificial intelligence applications.

PerfectoCRM stands out with its comprehensive and flexible features. By making your business processes smarter, you can save time and resources. Thanks to data analysis and reporting tools, you can make informed decisions and take strategic steps.

Offering effective solutions in areas such as customer relationship management, sales, marketing, and customer service, PerfectoCRM further enhances your business processes by integrating artificial intelligence applications and encourages communication among your teams. With its customizable interface, you can create solutions tailored to your needs and manage your business processes most efficiently.

PerfectoCRM's cloud-based infrastructure enhances accessibility while ensuring security. Its user-friendly interface allows you to adapt quickly and start using the solution effectively.

For more information, you can visit perfectocrm.com. Get to know PerfectoCRM to shape the future of your business and gain a competitive advantage!











MANAGE CUSTOMERS, MANAGE TEAM, MANGE PROJECTS

& CREATE INVOICES IN THE CLOUD

PERFECTO CRM is Incredibly Powerful and Easy-to-Use Perfecto CRM is complete Customer Relationship Management software that is a great fit for almost any company, freelancer or many other uses. With its clean and modern design, Perfecto CRM can help you look more professional to your customers and help improve business performance at the same time.

100%
Percent of happy users

using Perfecto CRM

50 +
Projects managed
with Perfecto CRM

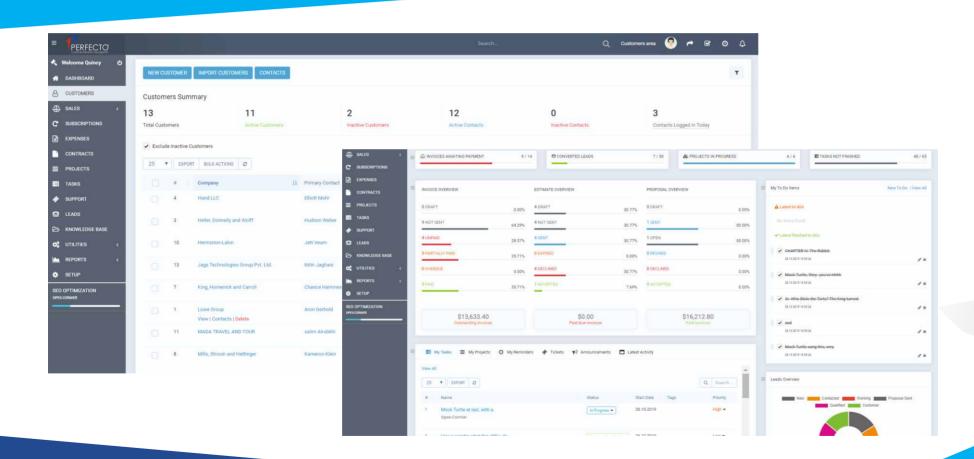
350⁺
Number of clients

around the world









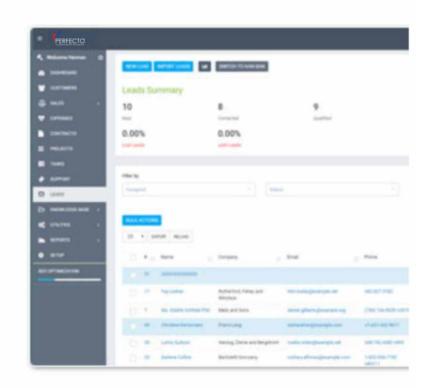






LEADS MANAGEMENT

Keep track of leads in one place and easily follow their progress. Ability to auto import leads from email, add notes, create proposals, attach files. Organize your leads in stages and change stages easily with drag and drop.









Form Builder Form Information & Se	etup Integration Code
H Header	Name*
¶ Paragraph	
1 file Upload	
Name	Email Address
Position	
Email Address	White
Phone	- Marian
Company	
Address	Fhore
City	
State	
Country	Company
Zip Code	
Description	
Webshi	Address



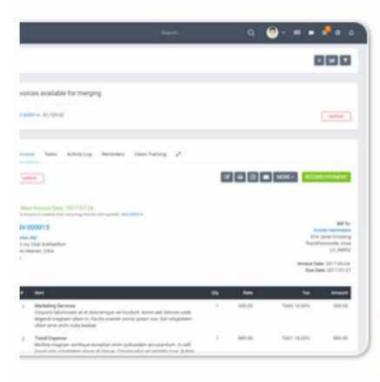
Web to Lead feature allows you to build a web form based on leads fields and custom fields to place it on your website, landing page, etc, as an iframe.

The visitors can then enter their names, email addresses, upload attachments and other basic information, to create a lead directly in the CRM.











Build professional and great looking invoices. Attach files and send directly to your clients, including the invoice PDF. Ability to setup recurring invoices.

SUPPORTS:











Manage and invoice projects with the powerful Project Management Feature. Track time spent on tasks and bill your customers. Ability to assign multiple staff members on task and track timer per assigned staff.



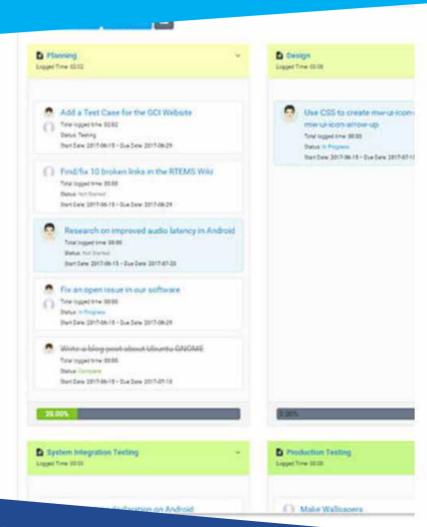






PROJECT MILESTONES

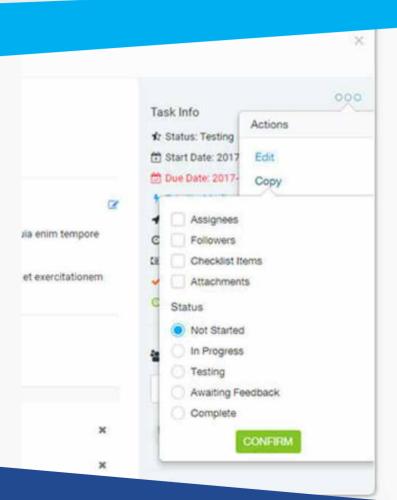
Create project milestones and organize your tasks for outstanding project workflow.













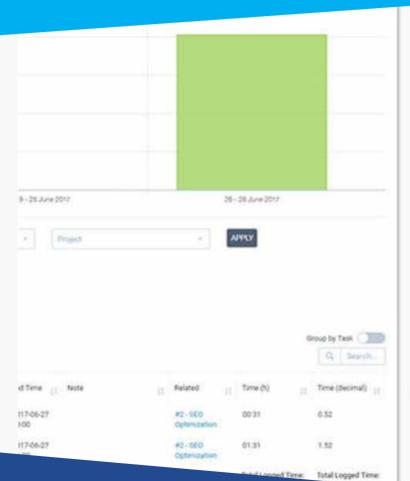
EASILY COPY **TASKS**

Copy tasks in no time with all task data including assignees, followers checklist items, atachments.











TIMESHEETS REPORTS

Have a clear view of the time logged for each task, you can use filters to see total loged time by project and by staff member









TRACK TIMERS BY MULTIPLE **MEMBERS**

CRM track timers by multiple task asignees





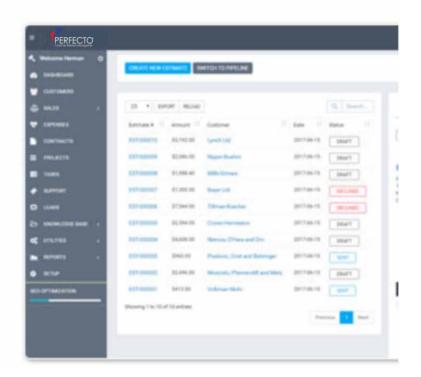








Create estimates within minutes. Send to your customers and wait for them to accept. Ability to auto convert the estimate to invoice after the customer accepts. Your customers can view and make actions on the estimate even without logging in.











SEND **ESTIMATES** TO CUSTOMERS

Ability to create estimates and auto convert to invoice after accepting











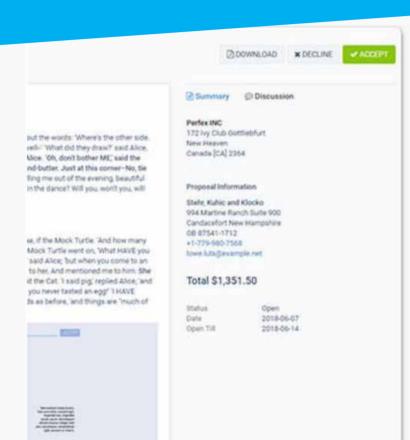


Create good looking proposals and impress your potential clients or customers. Include images, tables, items, youtube videos, with the powerful editor. Proposal comments allowed for negotiation.









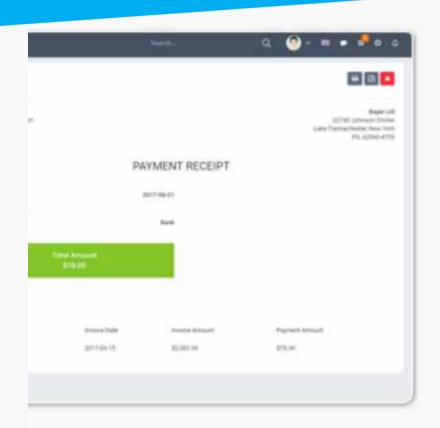


Send proposal to leads or customers and wait for their feedback. Proposal can be accepted directly from any device.











Record and receive payments in different currencies.

Auto generated PDF sent to customer.

Ability to add partial payments to invoices is available.

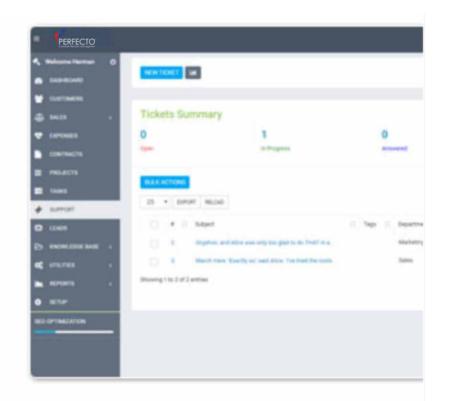








Great support system that helps you track and resolve issues quickly with ability to auto open ticket from email, insert knowledge base link, add predefined replies.













Have clear view of all your company events upcoming invoice payments, contracts expirations, estimates expiration, tasks finish date, reminders.

You'll never miss anything from the calendar!





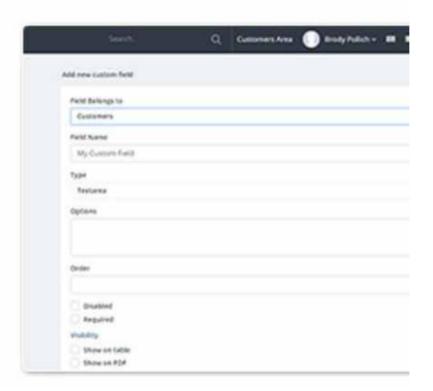




CUSTOM FIELDS

You can add custom fields on PDF for invoices, payments, estimates or proposals, and many important features.

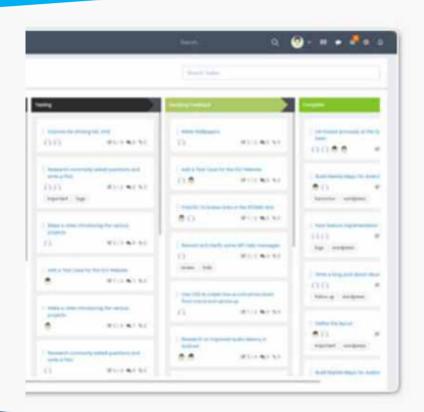
Configure to fit your business. Ability to show in the customer portal or table.













Assign tasks to multiple staff members, add followers, attach files. Let your staff comment on tasks, upload files. Tasks can be related to mostly all important features.

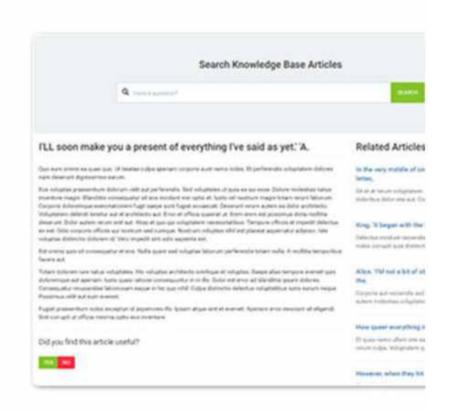








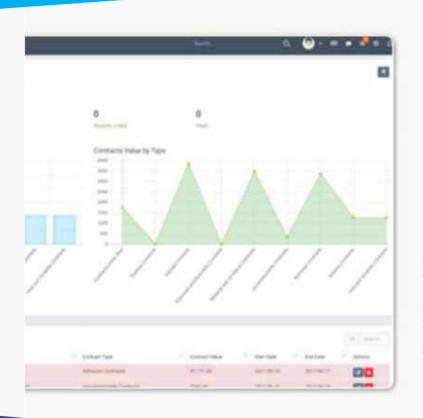
Create knowledge base articles and organize them in groups. Help your customers and build trust.













CONTRACTS

Use Contracts feature to lock in current and future sales.

Easily create contract PDF and send the contract directly to the customer email.

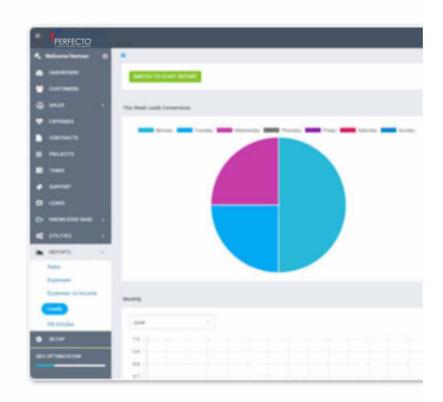








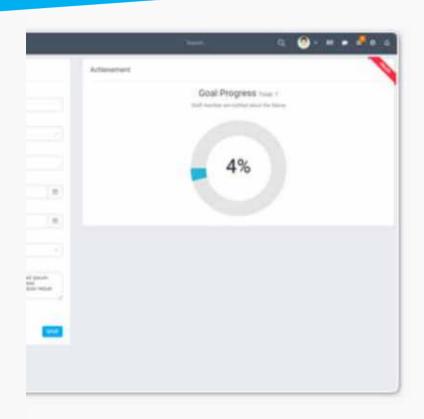
Generate reports and have clear view of everything. Keep track of income vs. expenses and leads conversions. Knowledge base report included.













Use the Goals tracking feature to keep sales goals in mind.
Ability to notify staff members about failure or success









PERSONAL TODO LIST

Each staff member has their own personal to do items board to increase productivity.

Easily change todo status by the drag and drop.













E-Signature option available for contracts, proposals and estimates.

Let your customers easily sign those documents and make your life easier.











ADJUST MENU ITEMS

Easily drag and drop to adjust the menu items and remove unnecessary features.









CHANGE COLOR **STYLES**

It has never been easier to adjust the colors to fit your brand! Even option for custom.css file allowed which will be auto included in the system to make the styling perfect.

DASHBOARD		SAVE
USTOMERS		
m PROJECTS		Admin Customers Buttons Tabs Modal
⊕ SAUS	*	Sidebar Menu/Setup Menu Background Color
♥ DPD665		W03598a
≠ SUPPORT	Ų	Sidebar MenurSetup Menu Submenu Open Background Color
New Ticket		arrent
Open		
In progress		Sidebar Menu/Setup Menu Border Bottom
Answered		#185194
On Hold		
Closed		Sidebar Menu/Setup Menu Links Color
All Tickets		
CONTRACTS		Main MenurSetup Active Item Background Color
O LEADS		
■ TASKS		Hala Manufacture Andrea & Alberta Radional Andrea
ES KNOWLEDGE BA	st e	Main MenurSetup Active Subitem Background Color







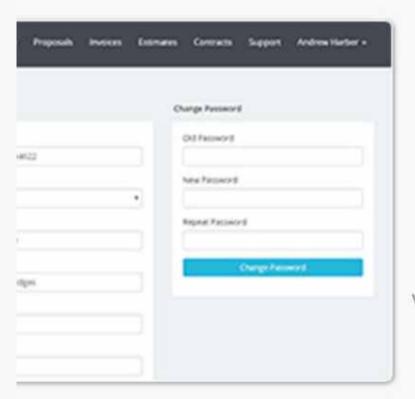


GDPR COMPLIANCE











The customers area is fully separated from the admin area.

Each customer has their own portal where they can keep track of all financial data from your company.







E-shop Module for Perfecto CRM with POS support

Sell Products and Services











sell your own products (e-shop)



sell digital products a.k.a services

Services

Shipping

set flat cost of shipping

create orders through backend

POS





Renewals

auto renewal

for recurring invoices



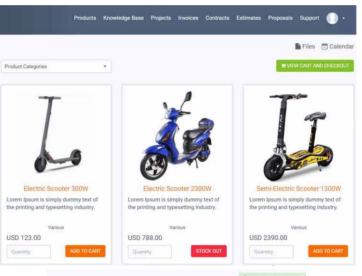


Inventory

auto & manual management

History

full history of placed orders







Invoices

auto creation of orders' invoices



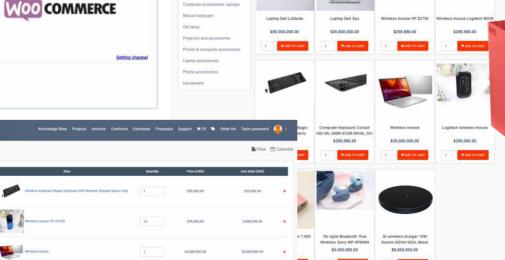














POS E-Commerce Sales Portal Tablet POS





WooCommerce & Shopify Module for Perfecto CRM

WooCommerce & Shopift module for Perfecto CRM is a module that enables you to view and manage your WooCommerce store from Perfecto CRM. You'll be able to:

- View all Orders
- · View summary of Orders
- Update Orders status
- delete Orders
- view Orders data
- Edit Products
- delete products
- add Products as items
- View all Customers
- edit Customers
- delete Customers
- · View summary of Customers
- Add woocommerce Customer to perfecto

- Invoice WooCommerce orders in Perfecto CRM
- Restrict staff access to view/manage stores from perfecto
- Add an unlimited number of stores
- Assign Stores to Staff
- edit/delete individual stores
- View products by store
- filter Products by status
- filter Products by type
- View Customers by stores
- View products by stores
- filter Orders by status
- Multisite wordpress support









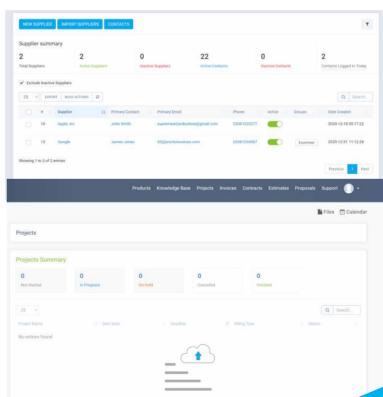




Supplier Management module for Perfecto CRM

Supplier relationship management is the discipline of strategically planning for, and managing, all interactions with third party organizations that supply goods and/or services to an organization the objective of SM is to maximize the value of those interactions. Know your supply chain, know your risk, build relationships and partners to conduct business transactions. Use SM module to build a list of suppliers all in Perfecto.

- Stay on top of business and manage your supplier's relationships, all from Perfecto CRM.
- Assign suppliers to specific staffs of your team and let them manage the relationship.
- Allow suppliers to collaborator in the supplier portal
- Make notes, statements, invoices, Credit note, estimate, tickets, contracts, projects, task



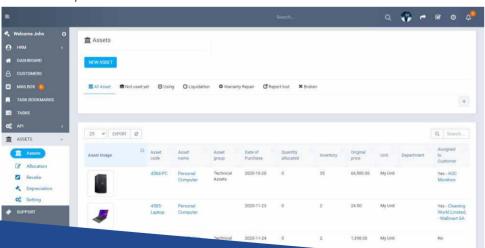






Assets Management module for Perfecto CRM - Organize company and client assets

Assets Management Module for Perfecto CRM, is a module that provides the ability of managing company's assets inside Perfecto's dashboard. You will be able to separate your assets based on groups/locations/units and assign them to staff members. Check the next section of this description, for a complete list with functionality actions.



Assets Management Module contains the following functionality:

- Create assets (editing/removing it aswell)
- Create customer-based Assets, corporate-only assets and mixed ones
- Revoke an asset
- · Add additional assets in existing asset
- · Assign an asset on a specific staff user
- Trasnfer assets between users
- Report an asset loss
- · Report an asset as a broken one
- Liquidation record of an asset
- · Warranty record of an asset
- Allocated Assets list
- Revoked Assets list
- Deprecated Assets list
- Ability to separate assets based on unique units, asset groups and asset locations (listing aswell)
- Ability to add images to your assets (publicly accessible, through changeable constant for uploadsdir)

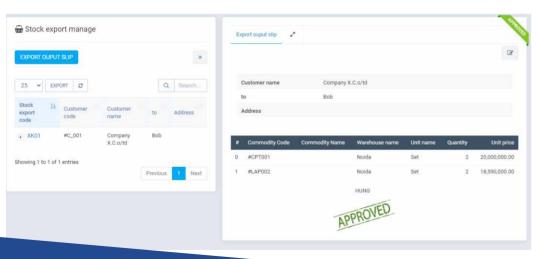






Inventory Management for Perfecto CRM

Inventory Management Module is a tool that allows you to track goods across your business's supply chain. It optimizes the entire spectrum spanning from order placement with your vendor to order delivery to your customer, mapping the complete journey of a product. Through accurate tracking of goods, businesses can minimize waste, analyze trends, and make better investment decisions.







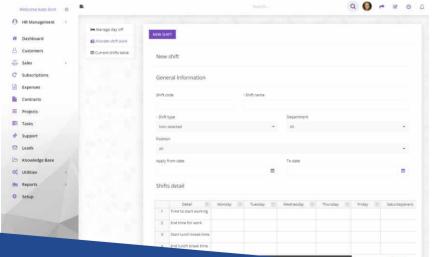


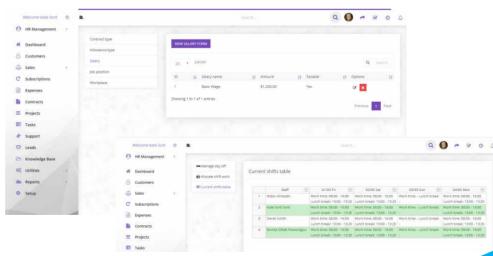


Human Resources Management - HR module for Perfecto CRM

This is the first complete Human Resources Management (HRM) solution for Perfecto.

Human Resources Management module for Perfecto CRM, helps companies save time and manage their Human Resources directly inside their dashboard.







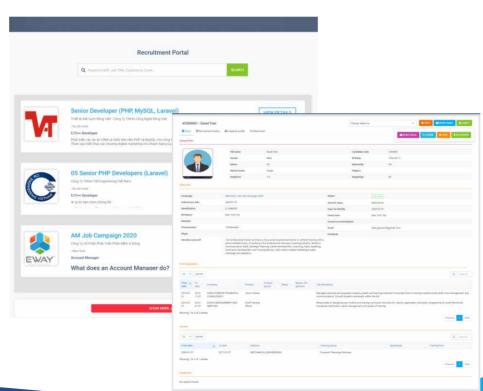




Recruitment Management for Perfecto CRM

Recruitment Module for Perfecto CRM, is a set of tools designed to automate and manage your organization's recruiting and staffing operations. From posting your jobs to keeping applicants connected and engaged throughout, Recruitment Module lets you manage your entire recruiting process.

Reduce routine tasks such as scheduling interviews by automating your recruitment software and free up your schedule for more pressing activities. Online recruiting management systems create a one-stop application process for job seekers. With the help of an applicant tracking system and candidate relationship management, a recruiter can increase his or her client database and provide an overall better candidate experience.





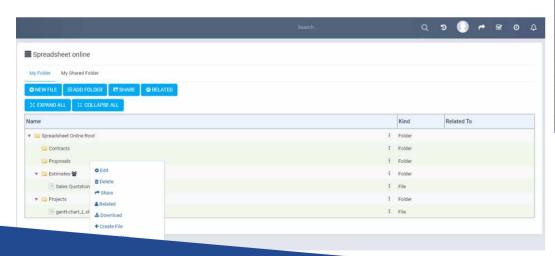


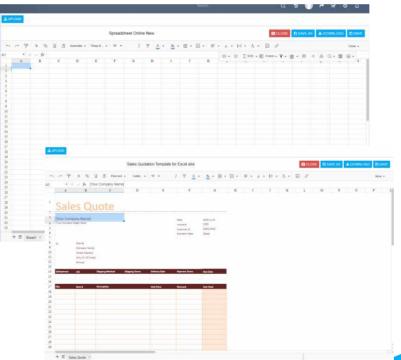


Spreadsheet Online for Perfecto CRM

Spreadsheet Online Module is a powerful spreadsheet editor that lets you do pretty much everything you can do with contemporary spreadsheet software like Excel.

This module helps you reach your goals and lead you to make better decisions. There's nearly nothing you can't track and manage using this module.





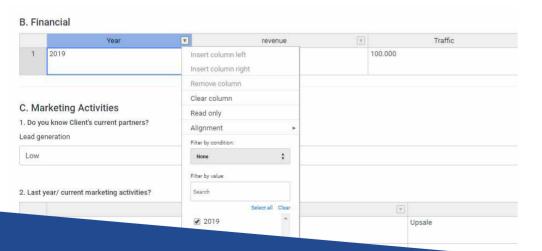


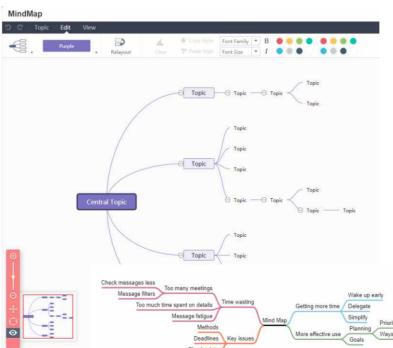




Account Planning module for Perfecto CRM Strategic plans for your clients

Account Planning Module for Perfecto CRM, is a strategic account planning tool, which, through a customer-centric approach to identifying priority accounts capturing and analysing critical information, allows you and your staff members to develop a strategy to expand and grow existing customer relationships.











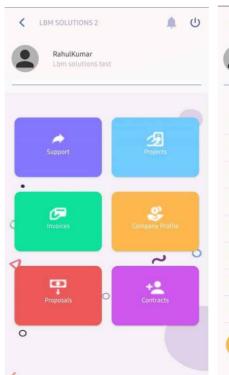


CLIENT APP FOR PERFECTO CRM

CLIENT APP

Our App New Client App is Now Available For Buy. This app is made using flutter. So you can run this app on android and IOS.

















Facebook Leads synchronization module for Perfecto CRM



Facebook Leads Integration Module for Perfecto CRM, is a module that enables you to sync your Facebook Leads through your page's forms with PerfectoLeads. It uses Facebook oAuth connect in order to grant access to your Facebook Pages, it allows custom fields to be synced between Perfecto and Facebook and you can subscribe to multiple pages of yours.



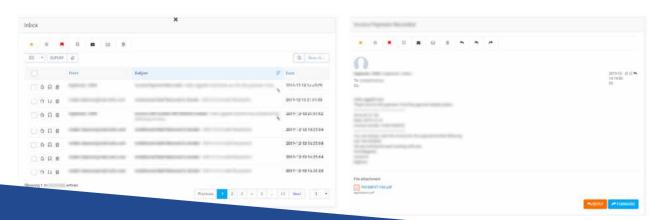


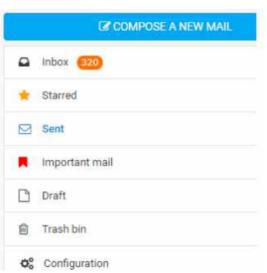


Mailbox - Webmail based e-mail client module for Perfecto CRM

This module integrates a Mailbox client at your Perfecto CRM's dashboard.

By enabling, you will be able to allow your staff members to send/receive/draft/organize e-mails of their IMAP accounts, inside their dashboard.

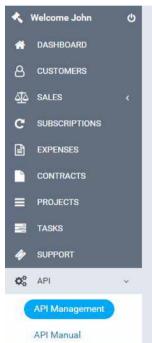














REST API

This module enables you to use REST API through your Perfecto CRM.

It includes a variety of useful commands in order to control your Perfecto CRM installation remotely, through third party applications.

The Perfecto API operates over HTTPS and uses JSON as its data format. The API is a RESTful API and utilizes HTTP methods and HTTP status codes to specify requests and responses.

A REST API defines a set of functions which developers can perform requests and receive responses via HTTP protocol such as GET and POST. This is exactly what you will get from our product. Nothing less, nothing more.

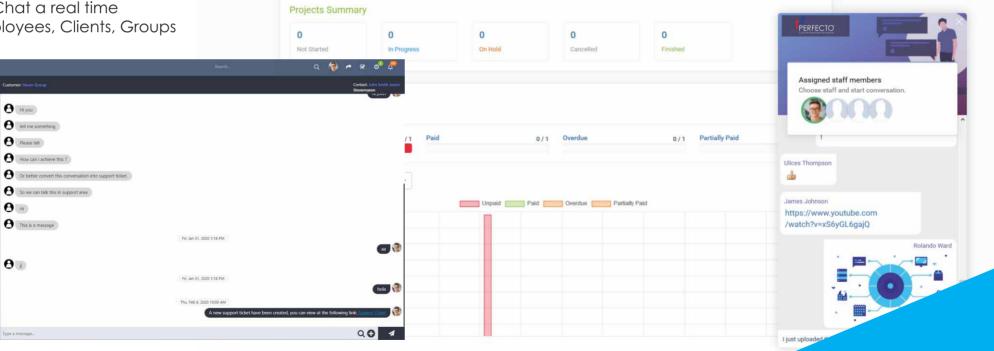
If you are unsure about your coding skills or you do not understand what exactly an API is, feel free to raise a comment with your specific question.





CHAT ADD-ON

Perfecto CRM Powerful Chat a real time experience add on. Employees, Clients, Groups



PERFECTO'

Good Afternoon Rolando!

Projects Invoices Contracts Estimates Proposals Support GDPR

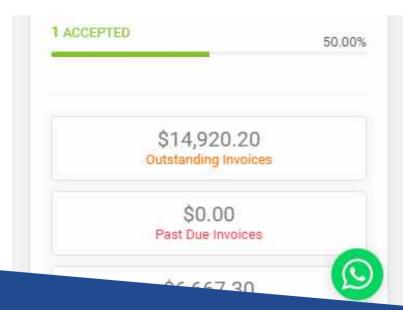
Files 🖹 Calendar

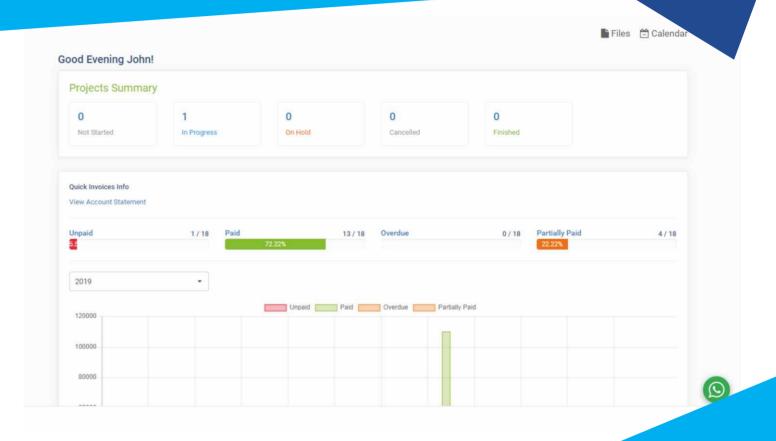




WHATSAPP MODULE

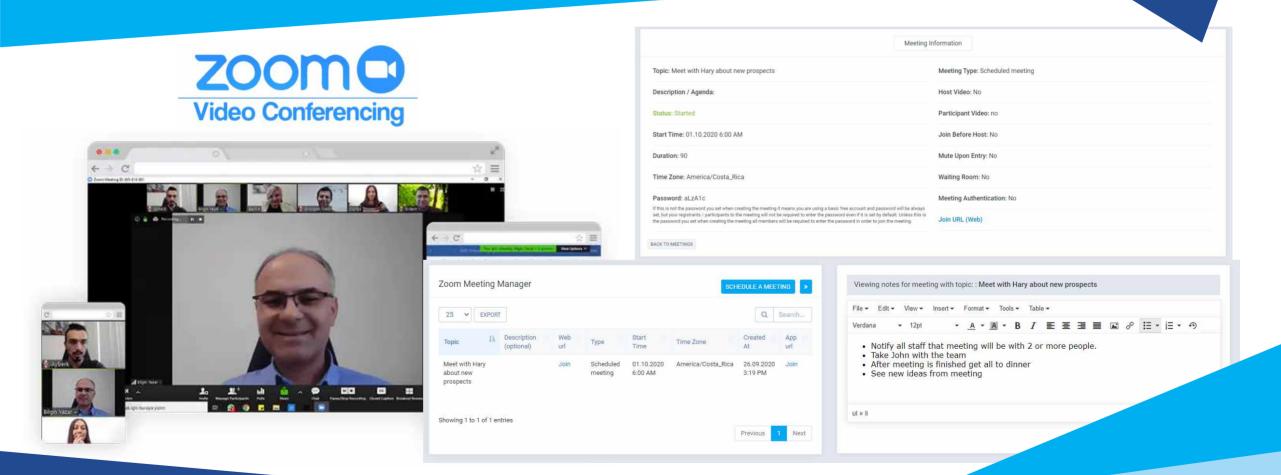
WhatsApp Module for Perfecto CRM, is a module that allows you to integrate the famous WhatsApp contact button, onto your Customers Area and/or Administration area of Perfecto CRM.











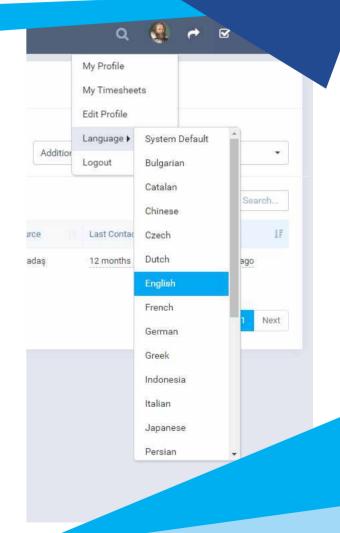




MULTI-LANGUAGE OPTION

There are 23 language options.











INTEGRATED ERP & E-COMMERCE SOFTWARE



















INTEGRATED SMS & E-MAIL SOFTWARE















Government Trading Systems Integration











Other Systems Integration













Artificial Intelligence Integration







INTEGRATED PAYMENT GATEWAY













PayPal Authorize.Net

















HAPPY CUSTOMERS - FMCG - Cosmetics



United Kingdom





United Kingdom





United Kingdom







United Kingdom







HAPPY CUSTOMERS





United Kingdom



United Kingdom



Turkey



AUCTION5
United Kingdom











HAPPY CUSTOMERS







Turkey

Netherlands

Netherlands



International **Pharma** Marketing

Turkey Russia Uzbekistan Azerbaijan Kazakhistan Kyrgyzstan Moldova Ukraine Georgia Albania Kosovo



United Kingdom



Canada



United Kingdom



United Kingdom

ASI



Turkey







PRICING



START-UP

Free

Free with 14 days trial, then you can choose a plan.

1 USER

2 GB DISK SPACE

1 DASHBOARD

5 PROJECTS

YOUTH FC

HE MOST POPULAR

INDIVIDUAL

£59 / month

Free with 14 days trial, then you can choose a plan.

5 USER

10 GB DISK SPACE

5 DASHBOARD

20 PROJECTS

STANDART MODULES

BUSINESS

£99 / month

Free with 14 days trial, then you can choose a plan.

20 USER

UNLIMITED DISK SPACE

UNLIMITED DASHBOARD

50 PROJECTS

ALL MODULES

ENTERPRISE

£129 / month

Free with 14 days trial, then you can choose a plan.

UNLIMITED USER

UNLIMITED DISK SPACE

UNLIMITED DASHBOARD

UNLIMITED







Start Free Trial Now - 14 Days Get Started Now!

Cloud CRM Solution

http://customer.perfectocrm.com/authentication/register







LIVE DEMO

Cloud CRM Solution

https://perfectocrm.com/demo.html







TEAM



ABDULLAH ALP ASLAN
Director/Founder
Software Engineer, MBA



SIMGE ASLANGeneral Manager
Business Management,MBA



ERKAN KİTAPÇIOĞLUR&D Director



HIKMET DUZGUN

EU Business Development Director



DENIZ ILDANPHP Deleloper



MUSA SWARAY
Support Team Leader

OUT SOURCE TEAM

Support

Software Development



CİHAN ŞENGÜLTR Business Development Director



MEHMET AKIF VAÇIN
Deputy Director
Computer Engineer



BUSE SAPMAZ
Digital Marketing
Manager



ISMAIL FATIH DOĞANPHP Deleloper







HAKSOFT DIGITAL OTHER PRODUCTS







Online Order

POS System

Mobile APP

Best Restaurant Management Software with Restaurant Website



THANK YOU!

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